



Methodological Note

The information provided has been manually collated in a locally held manual excel database which is then sorted to provide the relevant outputs required by the ABPI.

The information provided has been derived from invoices coded into the financial systems for the relevant period. All invoices paid are in GBP. The financial values provided exclude VAT and relate to the actual monetary value transacted. Where the company has employed an HCP, we have used the net value for the ToV figure.

The company clearly defines the cost definitions, as these are defined at source when inputting transactions into the financial systems. There are no cross-border payments or multi-year contracts that are applicable.

The company has held numerous meetings over the year with the Educational Club of Ocular Surface and Glaucoma where HCP's have attended. We have included the ToV of this kind to the Research and Education section as only research projects were discussed and no promotion activity was made.

The consent of HCPs has majority been obtained for the relevant year. Where the company has not been able to obtain consent the amounts for the ToV are aggregated.