

April 23, 2025, Elstree

Ms. Heidi Graham
Disclosure Manager
The Association of the British Pharmaceutical Industry
2nd Floor Goldings House
Hay's Galleria
2 Hay's Lane
London, SE1 2HB

RE: Bio Products Laboratory Limited (BPL) Disclosure Methodology Summary – FY2024 Payments

Dear Ms. Graham,

This letter summarizes BPL's methodology for compiling its submission to ABPI for payments to Healthcare Professionals (HCP) and Healthcare Organisations (HCO).

BPL use a structured CRM tool, called Trinity, to record payments made by the company's sales representatives in any given period. Additional central payments or other applicable transfers of value relating to other activities are separately recorded for each submission period. These are captured by name, organisation and by activity type. BPL has operated throughout the submission period and all payments exclude BPL's rest of the world activities from this submission.

Our submission considers the following:

Tax – All payments are made with the inclusion of the appropriate tax where applicable

VAT – All payments including VAT have been submitted in full where applicable

**Currency** – All payments are submitted in GBP regardless of whether the payments to the professional are in a local currency

**Multi-year contracts** – If any contracts extend beyond the submission period, only payments made during the reporting period are included in the submission

Over the counter transfers of value – BPL does not operate an over-the-counter service and, accordingly, does not have any such associated transfers of value

**Medical device transfers of value** – BPL does not market medical devices and, accordingly, does not have any such associated transfers of value

**Consent** – If any HCP personal information is disclosed as part of the required disclosure of payments/transfers of value, consent has been obtained by the HCPs on an activity-by-activity basis prior to submission. Otherwise, the disclosures are made on an aggregated basis.

Sincerely,

-Signed by:

Keir A. Strauss

Keir A. Strauss

Global Compliance Officer